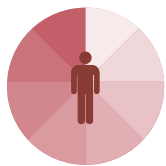




meet the multitudes





10,021 patient visits



2 clinic locations



\$10.7 million saved for TX residents



14,542 volunteer hours



1 LIFE-CHANGING MISSION

we exist

to impact the community

by awakening + empowering the

LOCAL CHURCH

to care for physical needs and to

engage souls with the love and power of the

gospel of Jesus Christ.



Earlier this year I was visiting with Matt Bush, our Board President and Founder. As we wrapped up our conversation on operations, logistics, and staffing solutions for the ministry one final question popped into my mind.

"Did you ever guess that this is what would come when just five years ago you suggested we launch a non-profit clinic?"

He shook his head in disbelief.

As I write this, I'm shaking my head in disbelief as well. When I joined this team in 2015, I had a five year plan that included us opening a second location. The Lord did it in two and a half. In my three years of being on this team I have learned quickly that we are just along for the ride as the Lord is building something beautiful in our midst. We're just doing what we can to keep up.

This year we have had the privilege of watching God use His local church to provide healing and care to over 10,000 individuals. We have watched as He stretched and shaped the local church as they interacted with the needs of their city. We have watched as He opened up eyes to the truth of the gospel. We have watched as He taught His body how to share their faith. We even watched Him move all the puzzle pieces required to open up a second clinic to bless the residents of Collin County.

I can't believe we get to do this.

On the following pages you'll find stories of life change, both of patients and volunteers. You'll find stories of the local church being the local church. You'll find stories of what can happen when a group of followers of Jesus offer up their time, talent, and treasures for the benefit of others.

We hope that these stories remind you of how big our God is, how beautiful His church can be, and how much He is beckoning you to be a part of the adventure alongside Him. There is no superhero staff or volunteer team making this thing happen. It's the God of the universe working through faithful followers to do abundantly more than we could ever imagine.

Thank you for being a part of this unbelievable mission with us. Thank you for your prayers, your service, and your investment in what God is doing here. We hope you enjoy this chance to meet the multitudes...

Christy Chermak
Executive Director, Watermark Health

meet rochelle...



"I came in that day for medical reasons...but I left saved. I didn't expect that. But I'm thankful it happened."

Rochelle and her husband struggled with an addiction to heroine for five years. In early 2018 her husband was put in prison and her access to the drug was removed. Despite trying to find other resources to purchase, she found herself going through withdrawals that landed her in a local ER. They discharged her to a rehab facility in Collin County.

About a month after working on sobriety through the rehab, Rochelle began to have infections in her legs from old injection sites. The rehab referred her to our clinic. While on site the staff got the chance to hear Rochelle's story, pray with her, and remind her of God's love. They drew out the bridge illustration on the table paper and asked Rochelle if she were to die tonight how sure she was she'd end up in heaven.

Rochelle said she thought she was about 70% sure she would go to heaven, feeling guilty for the past pains she had caused while struggling with her addiction. Our clinic staff reminded her that God's love and grace covers all sins and that we can be sure of salvation based on the truth in scripture.

Rochelle responded to that truth through her conversation at the clinic and started to go to Watermark Plano. She and her friend continue to be discipled by two members that also serve at the clinic. As they study their bibles together they are learning how to follow Christ. Rochelle still has the drawing of the bridge illustration that changed her life with her, folded up inside her new bible. *"I hope I can also use that same drawing to share with others about Jesus."*

meet the odumosus family...



"God did not forget me. I am most grateful."

Funke heard about our clinic the same way the majority of our patients do- through a friend. Her daughter Toyin got sick and they were without insurance. A friend from their school had visited the new clinic in Plano on the first day it opened and told her to try it out.

So later in that first week we were open, Funke found her way there with her daughter who's stomach had been hurting. She didn't know what to do about the returning stomach ache and was anxious to find help.

"When we went in they were so friendly. Initially Toyin was moody because she didn't feel well. But everyone...the front desk, nurses, all of them were so friendly. They calmed us down. I think they could tell we were nervous." During the visit Funke was grateful to not only receive help for the stomach ache, but also a rash that the providers saw while Toyin was on site. During the visit the staff and volunteers also invited Funke and her family to join them at Watermark in Plano for weekend services.

"We had moved from Nigeria about a year before and had not found a church yet. I was listening to some services online from back home, but I missed the fellowship, worship, and the word of God. We were so hungry for the word of God. So when they invited us it was an easy yes." The Sunday immediately following their visit to the clinic, Funke and her three children showed up to Watermark Plano. They've been attending ever since. *"The kids love being here. They don't want to miss a moment of worship. They also really like the coffee."* When you ask Funke's 11 year old Korede about her experience at church she lights up. *"I really like that we get to play games, and learn the bible in a way that's interesting. They don't just make us sit there and listen. We get to be a part of the lesson."*

Funke has returned multiple times to the clinic since her first visit with Toyin. All three children have been seen for urgent care issues, and most recently, Funke decided to check herself in as a patient. *"I had this swelling on my neck and in the past I had gone to another doctor for it. They told me to go to Parkland since I didn't have insurance. I went through a long process to get to the right doctors there and then when they asked me to bring a bill that included my address they saw that I lived in Collin County. They told me because I didn't live in Dallas they could not see me."* Funke assumed she had hit a dead end in getting help for her own needs.

"But then one day I remembered I had my new friends at Watermark Urgent Care. I thought 'I'll go see them, just in case there's something they can do.'"

Our staff at the clinic was able to see Funke as a patient. They ran some labs and knew she needed follow up with imaging and a specialist. Our staff was able to connect her to Project Access, a service for residents of Collin County that lack insurance and meet certain financial thresholds.

"One day I was nearby and decided to come by the clinic to see my friends. When I walked in they were so shocked. It turned out that same day they had heard from Project Access that they were able to refer me to the services. While I was there we sent the fax and letter and two days later my appointment was scheduled."

Since her approval, Funke has been working with her healthcare providers to take next steps for her needs, including a sonogram she had just last week....all for free.

"I am most grateful. I know God does not leave his people. I was so down, wondering what to do for my health and my children's health. But my friends at the clinic never gave up on me. God did not forget me. I am most grateful."



In February 2017, our board discussed the idea of a second clinic in Collin County, partnering with Watermark's Plano Campus. Just 15 months after we asked the question "Does God want us to do this?" the doors to our Plano Clinic were opened.

None of this would have been possible without the involvement of the members of Watermark Community Church who work in the construction industry. They leveraged their contacts, influence, time, and specialties to get the build out done on time and well under budget. When you walk in our Plano facility, almost everything you see including the drywall, ceiling tiles, lighting, flooring, countertops, and furniture was donated or heavily discounted. The beautiful design and finishings continue to contribute to our favorite question patients ask as they are blown away by the quality of services they receive; "What is this place?" Our answer always gives us a chance to point back to the gospel and God working through His local church.



"When I saw the impact of the Skillman clinic and how it ministers to the true heart-felt needs of so many, it was an easy decision to want to partner again to help bring the same to Collin County. In my role I got to see God work to stir the hearts of so many. Things we didn't expect were donated...so many people went the extra mile to make this happen."

Kris Hopson, Construction Project Manager



meet heath...

Heath works next door to our new clinic in Plano. When the facility was first being constructed he was unsure of what a non-profit clinic would bring.

"To be honest, we were worried when we heard it was a charity clinic. We thought it might bring the wrong kind of people and affect our business."

But when Heath started to see the way that the construction was being completed, with beautiful finish-outs donated and discounted by generous Watermark members, he could tell there was something different about this non-profit clinic.

Heath met our nurse, Laura, one day as they were both taking out the trash. She shared with him that the clinic was for the uninsured and under-insured and told him to come by if he ever had an urgent care need. Within the first few weeks of the clinic being open, Heath found himself registering to be seen as a patient for back pain.

Heath served in the military in Iraq and as such qualifies for government healthcare assistance. But he's chosen to come to Watermark Urgent Care instead for his acute care needs.

"I receive better treatment here. The other doctors I've been to don't put their hands on you. They just ask 'What's the problem?' and throw pills at you. Here they checked my complaints, got to the root issues, and then helped me make wise decisions about my health."

He and his wife have returned as patients a few times since that first visit for coughs or colds, and most recently to find out that they were pregnant. But it's not just the excellent healthcare that has Heath coming back.

"While I was there, one of the volunteers drew a picture with some words and a verse to describe to me how God loves me. I was born a Jew, baptized Episcopal, and then raised Catholic. In Iraq I saw some things that make it hard to believe God could exist."

With each visit, the clinic staff and volunteers continued to invite Heath and his wife to learn more about God and to visit Watermark to find community.

"I finally told my wife that we should give Watermark a shot...I knew I needed to be there. Not just for me, but for my kids. I want to learn how to be a better dad."

Heath and his wife have continued to glean from Watermark's resources on parenting and visit the clinic regularly to talk with the staff and volunteers there. Our clinic staff enjoys his visits during the work day and count it a privilege to get to watch as he continues to learn more about God and His ways.

"I lost my faith in Iraq and I'm still trying to find it. Watermark has been like a yellow brick road for me...helping to point the way."





"I lost my faith in Iraq and I'm still trying to find it."



meet chris...

"Serving at the clinic means I get to do medicine the way I always hoped I would." - Chris Le, PA



meet sam...

"I have seen patients walk in broken and hurting and walk out completely transformed." - Sam Victor, RN

meet david...

If you were to ask David Cho why he likes serving at the clinic, his answer would be that it's changed his perspective. *"It has changed everything...mostly it's changed my perspective on other people's eternity. I'm no longer thinking about what I can do to please them right now, but rather, what's more loving is to consider their eternity."*

David is a junior in college and when he first started serving at the clinic he thought it would be a helpful way to gain experience as he considered medical career paths. When he started he found himself unsure and timid about sharing his faith. At the front desk he got a chance to watch other followers of Christ faithfully share the hope they had with patients and he wanted to do the same. Through serving alongside others and a discipleship trip to Haiti with the clinic team, David saw the thrill that it could bring to be bold for Christ.

"It's like when you're riding a roller coaster - at first, before you go over that big dip, you're afraid. But the second you overcome that hurdle, you get the thrill of it. At the clinic I get to talk to people about Jesus and walk in the awesome adventures He puts in front of me."

One such recent adventure included David getting the chance to pray with two individuals to receive Christ while they spoke standing at the front desk. A man and a woman came in seeking primary care services that we do not provide. Rather than just informing them of the other clinics they could utilize and parting ways, David took the opportunity to comment on the woman's cross necklace and ask her about her faith. He found out that they were from a country in Africa, had heard things about Christ, but had not heard that we can be sure of God's provision for us on the cross.

"One of them told me they didn't do enough Christian things, like go to church or pray. I explained the truth of Romans 5:8, God doesn't ask us to change before He loved us. If we come to Him, He is the one to change us."

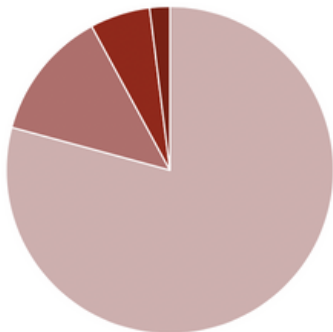
As David shared the gospel, both individuals started to tear up and responded saying they wanted to pray right then and there. *"It was my first time to lead someone in that prayer, and I did it right there in the middle of the lobby. After we said amen we all started laughing because they had only come looking for a checkup but they left with more than they bargained for."* David has seen the impact that being in the midst of the clinic has had on his walk with Jesus and his boldness for the gospel.

"While it was scary at first, the clinic has become my recharge place. While there I'm reminded regularly how big God really is and it's almost like a gas station. Even though I'm serving, I'm refueled for why I'm studying, why I work, and why I do ministry."



what will it cost to run our clinics in 2019?

skillman



Total Budget - \$675,583

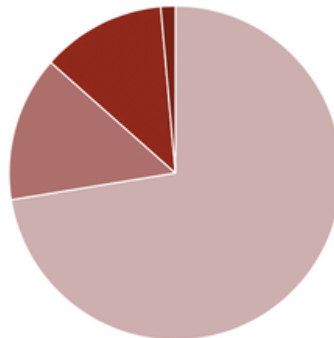
Staffing - 80%

Operations - 13%

Supplies & Equipment - 6%

Ministry Outreach - 2%

plano



Total Budget - \$346,733

Staffing - 72%

Operations - 14%

Supplies & Equipment - 12%

Ministry Outreach - 1.4%



You may have noticed the last few months that our name has changed. Since our very beginnings we have been the local church meeting the city's needs. Now, our name is a clearer representation of what is happening inside our four walls. QuestCare Medical Services has been an integral launch partner and supporter of the mission and we look forward to continuing to partner with them in making sure we practice medicine with excellence as our clinics grow. Watermark Health is the board-governed 501(c)(3) that oversees the efforts of our two clinics named Watermark Urgent Care, and any future opportunities. We count it a privilege to do the work we do and we would love for you to be a part of the adventure with us! You can find more on our new website here. www.watermarkhealth.org

what's next?



As the cost of health insurance continues to rise, we know that the accessibility of our services will increasingly be a sought after necessity for residents of Dallas County. In 2019, our **Skillman Clinic** will consider numerous ways to increase accessibility of services utilizing our existing facilities, as well as improve upon patient health and referral resources. This will include off-site dental extraction clinics, follow up referral networks made up of volunteer providers, and evaluating expanded clinical hours.



At our **Plano Clinic**, 2019 will be a year of continued growth and increased capacity. As we enter into our first full calendar year of operations, we aim to add hours for Monday-Friday services in early February and increase staff coverage and capacity to include a higher daily patient volume throughout the year. We will be adding x-ray services and continue to grow our volunteer team to match the volume of patients being seen.

As we head into 2019, **Watermark Health** will continue to keep the mission front and center at our clinics and celebrate as the Lord continues to work in our patients' and volunteers' lives. We will also continue to vet opportunities and follow the Lord's leading for growth in more clinics, starting with Watermark's Fort Worth campus.

Help us make sure we can continue to impact the multitudes well into 2019.

Invest with us: www.watermarkhealth.org/donate



health

Luke 6:17-19